



Wortley Road High Green
Sheffield S354LU South
Yorkshire



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AT A GLANCE

Top and mid-level manager. Experience in project management, production, operations, marketing and sales. Experience in reorganization. Knowledge of the specifics of cooperation with MT clients. Excellent knowledge of Microsoft Office. Very good references from all employers and associates. Foreign languages. Experience in implementing and maintaining food quality systems (BRC, IFS, HACCP)

GREGORY RUDZKI

EXPERIENCE

APK VIPPOINT (3.2017 – present) ***Operations Manager,***

- Operational management of a chain of private medical facilities.
- Responsibility for budgets.
- Responsibility for all aspects of care service.
- Transport and logistics management.
- Reporting.
- Supervision over GDPR procedures - developing and maintaining the necessary documentation and training.
- Budgeting. Continuous improvement of the quality of services. Cooperation with the sales department.
- Supervision over medical and non-medical recruitment. Development of DetoksVip and E-Rehab brands (for E-Rehab, I was entrusted with the development of telemedicine services from scratch).
- Supervision over the IT department. Cooperation with the legal department. External and in-house training.
- Supervision over documentation and archives. Supervision over logistics. Profitability analysis in the profit and loss account.

DPD POLSKA (4.2015-2.2017) ***Regional Operational Manager,***

Department Operations Manager for courier services and warehouses.

- Taking over responsibility for one of the largest branches in Poland and then, as a result of promotion in November 2016, responsibility for 2 large branches in Warsaw.
- Starting work as the Operational Manager of the Branch (4.2015 - 10.2016)
- Operational responsibility for the largest branch in Warsaw and one of the largest branches in Poland.
- Cooperation with business partners. Financial result (P&L). Shift management.
- B2B cooperation, primarily with the largest clients, in the field of operations, including B2C.
- Purchase of services. Infrastructure management. Development of the PICKUP project (retail outlets for courier services).

GRZEGORZ RUDZKI



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- Winner of the Grand Prix award for implementing creative solutions to improve the quality of courier services.
- Department management: warehouses (50 warehouse workers), couriers (300 couriers), cash registers (5 cashiers), courier service (2 courier service managers), shipment tracking department (2 managers).
- Number of parcels passing through the warehouse - 30,000 to 50,000 per day.

IMPORTACO POLSKA (7.2007 - 3.2015) *General Director, Commercial Director, Proxy.*

- *A company dealing in the import and distribution of nuts. The main client in Poland - Biedronka.*
- *Managing the Commercial Department. Cooperation: **Biedronka,***
- ***Lidl, Carrefour, Auchan, Makro, Netto, Polomarket. Export to Great Britain, EU countries, Belarus and Ukraine.***
- ***Horeca, B2B.** Supervision of the quality department (HACCP, BRC, IFS).*
- *Responsibility for the financial result (P&L). Shift management. Running the department for purchasing raw materials for production from Europe, Africa, North America, South America, and Asia.*
- *Responsibility in the field of sales, cost supervision, implementation and maintenance of quality control systems, cooperation with the investor, reporting of results, participation in company meetings at the international level.*

JEAN STALAVEN POLSKA (12.1999 - 6.2007) *General Director, Proxy.*

- *Manufacturer of chilled ready meals, packed and distributed in a cold chain in a modified atmosphere - MAP (dumplings, croquettes, pizza, salads)*
- *Cooperation: **Carrefour, Auchan, Makro, Real,***
- ***Horeca, B2B.** Export to the EU. Supervision over production and quality (HACCP, ISO).*
- *Production controlling. Responsibility for the financial result (P&L). Building and implementing a strategic plan.*
- *Shift management. Purchase of raw materials and services for the company.*
- *Supervision over accounting, production, sales, cooperation with the largest clients.*
- *Supplying the traditional and HORECA markets throughout Poland.*
- *Export of products to **Great Britain.***

EDUCATION

- **Humanitas University semester 2016/2017 postgraduate studies in *Human Resource Management***
- **University of Economics in Katowice, MA degree in Management and Marketing.**
- **Food Industry Secondary Technical School, diploma of Technician - food technology with a specialization in meat processing.**

KEY TRAINING

- First pre-medical aid - in-house training
- Team Building - in-house training
- Principles of the annual evaluation of employees - DPD internal training
- Labour law for managers - DPD internal training
- Personal data protection - DPD internal training
- Leading and managing a team external training (ODiTK)
- Management by values DPD in-house training
- Health and Safety at Work - professional training for employers
- Strategic Management Process training by Siegfried Rheinwald, Germany
- English for Presenters training by Target School of English, Poland
- Change management training by Maurice Luis, UK
- Coaching training by Specialists, Poland
- Creative leadership training by Specialists, Poland
- Earning Commitment PepsiCo Consulting by Glynnis Frew, UK
- Training for Trainers PepsiCo Consulting by Glynnis Frew, UK
- Sales Steps PepsiCo Consulting by Glynnis Frew, UK
- Internship in the marketing department at Bahlsen Snacks GmbH in Frankfurt

LANGUAGES

- **Polish** – native
- **English** – very good
- **Russian** – intermediate
- **French** – basic
- **German** – elementary

LICENCES

- Driving license for cars and motorcycles, motorboat helmsman's license, sailor's license, diver's license

REFERENCES

Available on request